



➔ solutions:
Distribution
Essentials
Enterprise, SX.enterprise

**Control and
analyze
purchases,
suppliers, improve
cash flow and cash
control.**



Price Discounting

Accurate product pricing on orders saves time, improves customer service, and eliminates costly errors. Automatic pricing, the goal of all distribution systems, is rarely achieved. Few systems have the flexibility and sophistication needed to handle the diverse methods used to price items for customers. SX.enterprise prices correctly and automatically every time, no matter how complicated your pricing system is.

Features Include:

- Tight integration with all of SX.enterprise
- Multi-level customer/product pricing
 - contract pricing
 - quotation pricing
 - nine pricing levels and discount levels per pricing record
 - break point pricing
 - pricing by customer price type, by product, or product price type
 - pricing by dollar or percentage of list, base, or cost
 - price rounding target by record; up, down, nearest \$100 to \$.00001 or user-defined rounding target
 - price list with effective dates
 - pricing by minimum and maximum quantity—per order, month, or year
 - pricing by ship-to and job
 - pricing by unit of measure
 - pricing by warehouse

Features continued...

➔ **BUSINESS OBJECTIVES:**
Eliminate costly errors, save time and improve customer service with accurate product pricing on orders.

BENEFITS:

This module automatically prices inventory with SX.enterprise.

- Special group pricing by order or by product price type
 - price break on quantity
 - price break on dollar
 - effective dates
- Whole order discounts by customer account default or quantity breaks
 - quantity break by dollar, quantity, or customer discount level
 - qualification by start and stop dates
- Vendor break point pricing
- Rebates by customer, vendor, price type, or product lines
 - based on purchase, sale, price, or cost
 - established by percentage or dollar amount
 - tracked to Order Entry, Sales Manager and General Ledger
 - rebate tracking report in Sales Manager
 - rebates taken and due stored on customer and vendor record
- Advance posting of price/cost changes with update by date
- Price/cost changes by dollar or percent
 - Based on other price/cost fields
 - By range of products, vendors, product lines, product price types, warehouses
- Electronic receipt of price and cost changes
 - Update product files and catalog files
 - Update/create product and catalog information
 - User definition of import file layout for interface
- Ability to establish multiple future price changes
- Price books
- Customer price books
- Price Quote Status Report
- Use Microsoft® Excel™ to manipulate pricing records data, then export or import those records, change information, or update pricing and rebate records in SX.enterprise



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